

^{*} The Chief Information Officer has responsibility for strategic direction and oversight of this agency; however, for budget purposes, this position and associated funding are reflected within the Department of Information Technology.

Agency Position Summary									
Fund 001 (General Fund)									
Public Safety	15	Regular Positions	15.0	Regular Staff Years					
Legislative Executive	<u>29</u>	Regular Positions	<u>29.0</u>	Regular Staff Years					
Fund 001 Total	44	Regular Positions	44.0	Regular Staff Years					
Fund 105	39	Regular Positions	39.0	Regular Staff Years					
Fund 504	<u>20</u>	Regular Positions	<u>20.0</u>	Regular Staff Years					
	103	Total Positions	103.0	Total Staff Years					

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Staff Years

Positions

Staff Years

Consumer Specialist III

Consumer Specialist II

Consumer Specialists I

Consumer Specialist I

Administrative Assistant II

Consumer Investigations

7.0

1 5

1

<u>1</u>

9.0

Positio	on Detail Information	n			
ADMINIST	RATION	COMMUNI	CATIONS POLICY AND	DOCU	MENT SERVICES DIVISION
1	Director	REGULAT	ORY DIVISION		
1	Administrative Assistant V	1	Director, Policy and Reg.	Docum	ent and Mail Services
1	Administrative Assistant IV	<u>1</u>	Administrative Assistant III	1	Director, Document Service
<u>1</u>	Administrative Assistant V	2	Positions	1	Chief, Mail Services
4	Positions	2.0	Staff Years	1	Administrative Assistant V
4.0	Staff Years			<u>15</u>	Administrative Assistants II
		Communica	ations Policy and Analysis	18	Positions
Accounting	and Finance	<u>2</u>	Management Analysts III	18.0	Staff Years
1	Accountant III	2	Positions		
1	Accountant II	2.0	Staff Years	Archive	es and Records Management
<u>3</u>	Administrative Assistants III			1	County Archivist
5	Positions	Communica	ations Regulation and Enforcement	1	Assistant Archivist
5.0	Staff Years	1	Management Analyst III	1	Archives Technician
		1	Engineer III	<u>2</u>	Administrative Assistants II
CONSUME	R PROTECTION DIVISION	1	Engineering Technician III	5	Positions
1	Director, Consumer Protection	1	Communications Engineer	5.0	Staff Years
1	Administrative Assistant IV	<u>4</u>	Senior Electrical Inspectors		
<u>1</u>	Administrative Assistant II	8	Positions	<u>Printing</u>	g, Copier and Duplicating Servi
3	Positions	8.0	Staff Years	1	Printing Services Manager
3.0	Staff Years			2	Customer Service Specialis
		COMMUNI	CATIONS PRODUCTION DIVISION	2	Printing Shift Supervisors
Consumer	Regulation and Licensing	1	Director, Comm. Prod.	8	Print Shop Operators II
1	Consumer Specialist III	<u>2</u>	Administrative Assistants II	1	Administrative Assistant III
1	Management Analyst II	3	Positions	4	Print Shop Operators I
2	Consumer Specialists I	3.0	Staff Years	1	Print Shop Helper
1	Utilities Analyst			<u>1</u>	Computer Systems Analyst
<u>2</u>	Administrative Assistants II	Communica	ations Engineering	20	Positions
7	Positions	1	Engineer III	20.0	Staff Years

1 Engineer III Engineer II 1 Video Engineer <u>1</u> 3 **Positions** Staff Years 3.0

Communications Productions

Producers/Directors 5 **Assistant Producers** 4 Media Technicians 1 Instruct./Cable TV Specialist

14 **Positions** 14.0 Staff Years

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Services

ecialists

nalyst III

*Positions in bold italics are supported by Fund 105, Cable Communications.

**Positions in italics are supported by Fund 504, Document Services Division.

Agency Mission

To provide consumer protection services for consumers and businesses in Fairfax County in order to ensure compliance with applicable laws. To provide and coordinate mail, publication sales and distribution, archives and records management, printing, copier and duplicating, and micrographic (microfilm and microfiche) services for County agencies, as well as printing services to the Fairfax County Public Schools.

Agency Summary								
		FY 2003	FY 2003	FY 2004	FY 2004			
	FY 2002	Adopted	Revised	Advertised	Adopted			
Category	Actual	Budget Plan	Budget Plan	Budget Plan	Budget Plan			
Authorized Positions/Staff Year	S							
Regular	44/ 44	44/ 44	44/ 44	44/ 44	44/ 44			
Expenditures:								
Personnel Services	\$1,911,764	\$2,150,033	\$2,105,145	\$2,248,466	\$2,177,687			
Operating Expenses	3,538,794	3,532,838	3,835,857	3,499,253	3,494,653			
Capital Equipment	0	0	23,594	0	0			
Subtotal	\$5,450,558	\$5,682,871	\$5,964,596	\$5,747,719	\$5,672,340			
Less:								
Recovered Costs	(\$2,860,840)	(\$3,022,582)	(\$3,273,440)	(\$3,022,582)	(\$3,022,582)			
Total Expenditures	\$2,589,718	\$2,660,289	\$2,691,156	\$2,725,137	\$2,649,758			
Income:								
Massage Therapy Permits	\$11,100	\$8,495	\$11,250	\$13,125	\$13,125			
Going Out of Business								
Fees	715	715	715	845	845			
Taxicab License Fees	118,654	120,166	120,166	122,971	122,971			
Solicitors License Fees	8,105	7,000	8,200	9,000	9,000			
Precious Metal Dealers								
License Fees	4,100	4,925	4,925	4,925	4,925			
Copy Machine Revenue -								
Other	101	375	335	335	335			
Sales of Publications	38,877	55,781	38,876	38,876	38,876			
Commemorative Gift								
Sales	13,955	14,280	14,280	14,280	14,280			
Copy Machine Revenue -								
Publication	2,503	1,662	1,430	1,430	1,430			
Library Copier Charges	10,230	6,474	6,474	6,474	6,474			
Total Income	\$208,340	\$219,873	\$206,651	\$212,261	\$212,261			
Net Cost to the County	\$2,381,378	\$2,440,416	\$2,484,505	\$2,512,876	\$2,437,497			

	Summary by Cost Center									
		FY 2003	FY 2003	FY 2004	FY 2004					
	FY 2002	Adopted	Revised	Advertised	Adopted					
Cost Center	Actual	Budget Plan	Budget Plan	Budget Plan	Budget Plan					
Public Safety										
Consumer Protection	\$938,425	\$970,385	\$1,034,734	\$980,928	\$954,967					
Subtotal	\$938,425	\$970,385	\$1,034,734	\$980,928	\$954,967					
Legislative/Executive										
Document Services										
Administration	\$435,041	\$495,600	\$446,758	\$534,499	\$528,229					
Mail Services/Publications	859,835	840,049	897,507	873,733	833,652					
Archives and Records										
Management	356,417	354,255	312,157	335,977	332,910					
Subtotal	\$1,651,293	\$1,689,904	\$1,656,422	\$1,744,209	\$1,694,791					
Total Expenditures	\$2,589,718	\$2,660,289	\$2,691,156	\$2,725,137	\$2,649,758					

Legislative-Executive Program Area Summary								
		FY 2003	FY 2003	FY 2004	FY 2004			
	FY 2002	Adopted	Revised	Advertised	Adopted			
Category	Actual	Budget Plan	Budget Plan	Budget Plan	Budget Plan			
Authorized Positions/Staff Yea	rs							
Regular	29/ 29	29/ 29	29/ 29	29/ 29	29/ 29			
Expenditures:								
Personnel Services	\$1,177,008	\$1,334,489	\$1,255,741	\$1,388,338	\$1,343,520			
Operating Expenses	3,335,125	3,377,997	3,650,527	3,378,453	3,373,853			
Capital Equipment	0	0	23,594	0	0			
Subtotal	\$4,512,133	\$4,712,486	\$4,929,862	\$4,766,791	\$4,717,373			
Less:								
Recovered Costs	(\$2,860,840)	(\$3,022,582)	(\$3,273,440)	(\$3,022,582)	(\$3,022,582)			
Total Expenditures	\$1,651,293	\$1,689,904	\$1,656,422	\$1,744,209	\$1,694,791			
Income:								
Sales of Publications	\$38,877	\$55,781	\$38,876	\$38,876	\$38,876			
Commemorative Gift								
Sales	13,955	14,280	14,280	14,280	14,280			
Copy Machine Revenue -								
Publication	2,503	1,662	1,430	1,430	1,430			
Library Copier Charges	10,230	6,474	6,474	6,474	6,474			
Total Income	\$65,565	\$78,197	\$61,060	\$61,060	\$61,060			
Net Cost to the County	\$1,585,728	\$1,611,707	\$1,595,362	\$1,683,149	\$1,633,731			

Board of Supervisors' Adjustments

The following funding adjustments reflect all changes to the <u>FY 2004 Advertised Budget Plan</u>, as approved by the Board of Supervisors on April 28, 2003:

- ♦ A decrease of \$34,884 in limited term salaries for Mail Services, which will result in fewer limited term hours and delays in mail handling, inserting and labeling activities.
- A decrease of \$9,934 reflects reduced funding for the Pay for Performance program. Based on the approved 25 percent reduction, the FY 2004 program will result in reductions in the increases employees will receive based on their performance rating, capping employees to a maximum of 5.25 percent. This adjustment leaves in place the Pay for Performance program in preparation for system redesign for FY 2005.
- ♦ A decrease of \$4,600 for PC Replacement charges based on the reduction in the annual contribution for PC replacement by \$100 per PC, from \$500 to \$400.

The following funding adjustments reflect all approved changes to the FY 2003 Revised Budget Plan from January 1, 2003 through April 21, 2003. Included are all adjustments made as part of the FY 2003 Third Quarter Review:

♦ A net decrease of \$64,349 for the Legislative/Executive component of the agency, which is fully offset by an increase of \$64,349 for the Public Safety component of the agency, to reallocate funds from areas of savings to meet additional requirements. The Legislative/Executive adjustments include a decrease of \$78,748 in Personnel Services due to salary savings, an increase of \$265,257 in Operating Expenses to support postage costs based on actual mail volumes and the impact of a postage 3 cent rate increase at the end of FY 2002, and an increase of \$250,858 in Recovered Costs from agencies for actual postage costs.

County Executive Proposed FY 2004 Advertised Budget Plan

Purpose

The Department of Cable Communications and Consumer Protection is responsible for managing the activities of Fund 105, Cable Communications, Fund 504, Document Services Division, and the General Fund budget component which includes Administration, Document and Mail Services, the Publications Center, and Archives and Records Management. The Administration Branch provides accounting and management support for the entire division. Document and Mail Services handles outgoing and incoming U.S. mail as well as interoffice mail. Having centralized mail services allows the County to obtain the lowest possible rates by achieving postal discounts associated with presorting and bar-coding outgoing U.S. mail. The County obtains discounts by processing and presorting large bulk mailings such as tax notices and employee pay advice slips at the agency's central facility. Smaller daily mailings are turned over to a presort contractor in order to ensure that the County achieves the best discount rate by combining our mailings with those of other organizations to reach the presort discount minimum volume. The Publications Center is responsible for the sale of maps, publications, books, and commemorative gift items to County citizens and other agencies. Archives and Records Management, headed by the County Archivist, is responsible for accurately and efficiently managing the storage and retrieval of the County's historical information.

Key Accomplishments

- Document and Mail Services successfully met all mandated mailing deadlines for County Taxes in FY 2002.
- Archives negotiated a contract for records management "workflow" software. This contract provides a state-of-the-art, off-the-shelf computer system for records management workflow including storage, retrieval, maintenance, retention, and disposal functions for the Archives and Records Center.
- Archives installed 29 new units of pallet rack shelves, which significantly increased the facility's overall storage capacity.
- Document and Mail Services successfully coordinated a program in conjunction with the Fairfax County Public School System to replace all analog copy machines in the County and Schools with the digital multi-function devices (DMFD) capable of copying, printing, faxing, and scanning.
- Posted information on the agency's website to inform user agencies on available mail options and enable users to identify the most appropriate mail classification to reduce costs within their budgets.
- Document and Mail Services established a mailroom that provides mail services for 26 agencies and over 300 people for the new South County Governmental Center located on Route 1 in FY 2002. The mailroom will remain unstaffed with post office boxes for pick-up and delivery of mail until the mail volume is accurately determined.
- Maps and Publications expanded the line of items for sale and improved the inventory management function with the implementation of a new cashiering system.

FY 2004 Initiatives

- The Archives and Records Management Branch will fully implement image technology to improve record retrieval services for agencies.
- The Archives and Records Center will continue to identify and implement opportunities to improve employee safety, security, and productivity, as well as to provide better customer service.
- Document and Mail Services will continue to work with the DIT to implement an electronic inventory and sale of items in the Maps and Publications Center over the Internet.

FY 2004 Budget Reductions

As part of the <u>FY 2004 Advertised Budget Plan</u>, reductions totaling \$46,559 are proposed by the County Executive for this agency. These reductions include:

- Reduction of \$20,000 for temporary clerical funding that supports retrieval and storage at the Archives. This will result in some delays in responding to agency retrieval/storage requests during peak periods.
- Reduction of \$12,528 for limited term funding in the Archives Branch, resulting in a reduced number of operating hours for retrieval services which may result in delays for agency retrieval requests.
- Reduction of \$9,646 for overtime in the Document and Mail Services Branch. An effort will be made to control the use of overtime and to bill user agencies for special requests for mail delivery beyond the core office hours.

- Reduction of \$3,185 for overnight and express delivery services. A countywide contract will be pursued to achieve further cost savings. Also, user agencies will be encouraged to limit the use of such services.
- Reduction of \$1,200 in training for Mail Services staff, limiting professional development in FY 2004.

Performance Measurement Results

Mail Services continues to send a large percentage of mail at a discounted rate — 79.6 percent for FY 2002, which is expected to increase to 80.0 percent in FY 2003 and FY 2004. Mail Services handled approximately 19.3 million pieces of mail in FY 2002, including incoming U.S. Mail, outgoing U.S. Mail, and interoffice mail. Client satisfaction is anticipated to drop from 95 percent to 85 percent in FY 2004, due to a reduction of limited term funding, which is anticipated to result in delays in mail handling, inserting and labeling activities.

Archives processed a total of 6,595 record requests in FY 2002, with 90 percent of those documents shipped within 24 hours. It is anticipated that document retrievals will total 7,000 for FY 2003. This level will fall to 6,000 for FY 2004 to the reduction in funding for the Archive Branch's retrieval services. In FY 2002, Archives completed 3,231 re-files of court and agencies' records, while certifying 2,901 court documents. Archives also destroyed 4,432 cubic feet (boxes) of eligible public records authorized through the State mandated retention instructions.

Funding Adjustments

The following funding adjustments from the FY 2003 Revised Budget Plan are necessary to support the FY 2004 program:

- ♦ An increase of \$76,023 in Personnel Services associated with salary adjustments necessary to support the County's compensation program.
- ♦ A decrease of \$22,174 in Personnel Services associated as part of reductions made by the County Executive in limited term salary funding and overtime.
- ♦ A decrease of \$6,817 in Operating Expenses as a result of a decrease of \$24,385 for reductions made by the County Executive and a net decrease of \$7,273 in Operating Expenses due to one-time encumbered carryover of FY 2002 funding into FY 2003, partially offset with a net increase of \$24,841 in intergovernmental charges primarily for Information Technology infrastructure charges based on the agency's historic usage and Department of Vehicle Services charges based on anticipated charges for fuel, the County motor pool, vehicle replacement and maintenance costs.

The following funding adjustments reflect all approved changes to the FY 2003 Revised Budget Plan since passage of the FY 2003 Adopted Budget Plan. Included are all adjustments made as part of the FY 2002 Carryover Review and all other approved changes through December 31, 2002:

◆ As part of the FY 2002 Carryover Review, an increase of \$30,867 for encumbered carryover, including Capital Equipment carryover of \$23,594 for a computer, electronic cash register and mail inserter, and Operating Expenses carryover of \$7,273 for pallet rack shelving, software training, and office equipment.



Cost Center Summary								
	FY 2002	FY 2003 Adopted	FY 2003 Revised	FY 2004 Advertised	FY 2004 Adopted			
Category	Actual	Budget Plan	Budget Plan	Budget Plan	Budget Plan			
Authorized Positions/Staff Years								
Regular	7/7	7/7	7/ 7	7/7	7/ 7			
Total Expenditures	\$435,041	\$495,600	\$446,758	\$534,499	\$528,229			

Goal

To provide all County agencies with total mail, print, and copy services and the Fairfax County School System with printing services, in the most effective manner at the lowest possible cost.

Performance Measures

Objectives

- To provide technical oversight of the Department's accounting records by performing reconciliations of the financial records for the agency within 15 days of the month. Such reconciliations ensure that agencies adhere to County policies and procedures, State and Federal guidelines, Government Accounting Standards Board (GASB) standards, and Generally Accepted Accounting Procedures (GAAP) for recording financial transactions.
- ♦ To prepare financial reports and schedules with the highest degree of accuracy and relevancy (95 percent), on time (100 percent), and within established guidelines (100 percent).
- ♦ To maintain efficient processing of centralized accounts payable and accounts receivable transactions, as measured by processing 100 percent of documents within 5 days. At the same time, maintaining sound controls and providing continuous training and consultation.

	ı	Prior Year Act	Current Estimate	Future Estimate	
Indicator (1)	FY 2000 Actual	FY 2001 Actual	FY 2002 Estimate/Actual	FY 2003	FY 2004
Output:					
Reconciliations completed	NA	NA	NA / 144	144	144
Budgets prepared annually	NA	NA	NA / 5	5	5
Documents processed	NA	NA	NA / 7,500	7,500	7,500
Efficiency:					
Staff hours per reconciliation	NA	NA	NA / 2	2	2
Staff hours per budget submission	NA	NA	NA / 100	100	100
Percent of documents processed within five days	NA	NA	NA / 100%	100%	100%

		Prior Year Act	Current Estimate	Future Estimate	
Indicator (1)	FY 2000 Actual	FY 2001 Actual	FY 2002 Estimate/Actual	FY 2003	FY 2004
Service Quality:					
Percent of reconciliations completed correctly	NA	NA	NA / 100%	100%	100%
Percent of budget submissions completed on time	NA	NA	NA / 100%	100%	100%
Percent of documents processed correctly the first time	NA	NA	NA / 95%	95%	95%
Outcome:					
Percent of monthly reconciliations completed within 15 days of the end of the month	NA	NA	NA / 100%	100%	100%
Percent of budgets completed within established guidelines	NA	NA	NA / 100%	100%	100%
Percent of documents reconciled monthly	NA	NA	NA / 100%	100%	100%

⁽¹⁾ In March 2002 an Accounting and Finance Branch was created for the Department. A centralized accounting branch was formed to ensure that appropriate procedures are in place to safeguard assets.



Document and Mail Services/Publications

Cost Center Summary								
	FY 2002	FY 2003 Adopted	FY 2003 Revised	FY 2004 Advertised	FY 2004 Adopted			
Category	Actual	Budget Plan	Budget Plan	Budget Plan	Budget Plan			
Authorized Positions/Staff Years								
Regular	17/ 17	17/ 17	17/ 17	17/ 17	17/ 17			
Total Expenditures	\$859,835	\$840,049	\$897,507	\$873,733	\$833,652			

Goal

To provide mail services to County agencies in order to meet their distribution, delivery, and communication needs.

Performance Measures

Objectives

◆ To maintain the percent of discounted outgoing U.S. Mail at 80 percent, while sustaining a satisfaction rating equal to or greater than 85 percent.

		Prior Year Ac	Current Estimate	Future Estimate	
Indicator	FY 2000 Actual	FY 2001 Actual	FY 2002 Estimate/Actual	FY 2003	FY 2004
Output:					
Outgoing U.S. Mail (in millions)	7.1	7.8	8.0 / 8.2	8.2	8.2
Outgoing U.S. Mail discounted (in millions)	5.6	6.1	6.5 / 6.5	6.6	6.6
Efficiency:					
Average cost per piece of outgoing U.S. Mail (in dollars) (1)	\$0.334	\$0.332	\$0.336 / \$0.342	\$0.370	\$0.370
Service Quality:					
Percent of clients rating quality of services received as satisfactory (2)	NA	NA	95% / 95%	95%	85%
Outcome:					
Percent of outgoing U.S. Mail discounted	78.6%	78.3%	81.0% / 79.6%	80.0%	80.0%

⁽¹⁾ Many mail pieces exceed the minimum charge (i.e. \$0.37 for first class) due to their higher weight. The average cost reflects those higher weight charges offset by a large volume of pieces sent at a discount rate. The increase in average cost from FY 2002 to FY 2003 reflects the impact of the U.S. Postal Service increase in first class mail to \$0.37. This is a 9 percent increase over the previous charge of \$0.34.

⁽²⁾ Client satisfaction is ancitipated to drop to 85 percent in FY 2004, due to a reduction of \$34,884 in limited term funding, which is anticipated to result in delays in mail handling, inserting and labeling activities.



Archives and Records Management

Cost Center Summary									
Category	FY 2002 Actual	FY 2003 Adopted Budget Plan	FY 2003 Revised Budget Plan	FY 2004 Advertised Budget Plan	FY 2004 Adopted Budget Plan				
Authorized Positions/Staff Years									
Regular	5/ 5	5/ 5	5/ 5	5/ 5	5/ 5				
Total Expenditures	\$356,417	\$354,255	\$312,157	\$335,977	\$332,910				

Goal

To provide records management services to County agencies in order to access and preserve noncurrent records, including historically significant or permanent records.

Performance Measures

Objectives

♦ To maintain the percentage of documents retrieved within 24 hours of agency requests at 90 percent, while sustaining a satisfaction rating equal to or greater than 95 percent.

		Prior Year Ac	Current Estimate	Future Estimate	
Indicator	FY 2000 Actual	FY 2001 Actual	FY 2002 Estimate/Actual	FY 2003	FY 2004
Output:					
Requests for document retrievals received and refiled (1)	9,593	7,608	7,600 / 6,595	7,000	6,000
Document requests shipped within 24 hours (1)	9,000	6,847	6,840 / 5,936	6,300	5,400
Refiles completed (1)	NA	NA	NA / 3,231	3,300	2,000
Cubic feet of records destroyed	NA	NA	NA / 4,432	4,500	4,500
Efficiency:					
Cost per retrieval/refile action	\$3.56	\$3.14	\$2.73 / \$2.70	\$2.70	\$2.84
Service Quality:					
Percent of clients rating timeliness and dependability of services as satisfactory	NA	NA	95% / 95%	95%	95%
Outcome:					
Percent of documents retrieved and shipped within 24 hours	93.8%	90.0%	90.0% / 90.0%	90.0%	90.0%

⁽¹⁾ Decrease in FY 2004 is due to County Executive reductions of \$20,000 in temporary clerical funding and \$12,528 in limited term funding which will affect the level of service that can be provided for retrieval and storage activities.